

Via Zoom

Attendees: Mike Steele, Layne Groseth, Todd Hlavaty, Cody O'Dell, Kaite Franzen; Staff: Kirsten Parker, Keri Allen

- Be aware of Cash in Bank number as we are going into winter
  - Admissions and merchandise sales declining
    - Recession based
    - Gas prices
    - Leisure demand down
      - Cody and Todd offered insight and conferred
- Executive CC was mistakenly used instead of personal card
  - Dillard's
    - Kirsten to write personal check to Golden Spike



- Some Expenses in July:
  - Beveridge ~\$5,000 in rock for parking lot
  - Eakes copy bill
    - Comes quarterly, planned for August but came in July
  - Last bit of construction for front desk
    - 1 outstanding bill to Glass Doctor
  - Payroll up due to 3 paychecks in July
    - Still came in under budget
  - Travel over budget due to ABA and MSA hosting the conventions @ higher priced areas
    - Next year will be in Denver and Detroit
- QuickBooks rebuild still in process
  - Errors mostly found in CC, AP, and Inventory Assets
    - Goal: to be completed by this Friday
  - Audit info:
    - Everything provided to auditor except QB file
      - Goal: to be sent this week
- Requests from other committees
  - Parking lot
  - Front entry
  - Storage
- Board meeting:
  - Nomination of officers due to lack of quorum last month—Elections will be held Friday

**Golden Spike Tower & Visitor Center**  
**1-Balance Sheet vs. Last Year**  
As of July 31, 2022

Accrual Basis

	Jul 31, 22	Jul 31, 21
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
100000 · Cash in Bank	148,686.64	212,398.41
104000 · FNB-USDA Loan Repayment Reserve	232,431.00	164,012.32
<b>Total Checking/Savings</b>	<b>381,117.64</b>	<b>376,410.73</b>
<b>Accounts Receivable</b>	<b>8,724.33</b>	<b>1,623.96</b>
<b>Other Current Assets</b>		
110000 · Cash on Hand	1,000.00	1,000.00
115000 · Undeposited Funds	-18.00	-225.61
121000 · Inventory Asset	66,810.11	76,853.56
123500 · Accrued Occupancy Tax Receivabl	83,261.44	75,145.91
<b>Total Other Current Assets</b>	<b>151,053.55</b>	<b>152,773.86</b>
<b>Total Current Assets</b>	<b>540,895.52</b>	<b>530,808.55</b>
<b>Fixed Assets</b>		
<b>150000 · Fixed Assets</b>		
151000 · Building	2,828,173.59	2,828,173.59
152000 · Furniture & Fixtures	63,048.86	63,048.86
153000 · Equipment	370,293.13	370,293.13
154000 · Land	289,259.10	289,259.10
155000 · Parking Lot Improvements	11,375.00	11,375.00
<b>Total 150000 · Fixed Assets</b>	<b>3,562,149.68</b>	<b>3,562,149.68</b>
<b>Total Fixed Assets</b>	<b>3,562,149.68</b>	<b>3,562,149.68</b>
<b>Other Assets</b>		
161000 · Mid NE Community Foundation	6,415.22	6,415.22
<b>Total Other Assets</b>	<b>6,415.22</b>	<b>6,415.22</b>
<b>TOTAL ASSETS</b>	<b>4,109,460.42</b>	<b>4,099,373.45</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable</b>	<b>9,025.37</b>	<b>37,041.24</b>
<b>Credit Cards</b>	<b>21,302.35</b>	<b>15,992.56</b>
<b>Other Current Liabilities</b>		
<b>PPP Loan</b>	<b>27,500.00</b>	<b>27,500.00</b>
<b>210000 · Accrued Accounts Payable</b>		
211000 · Accrued USDA Interest	3,766.63	3,766.63
212000 · Accrued Real Estate Taxes	8,227.26	8,205.68
<b>Total 210000 · Accrued Accounts Payable</b>	<b>11,993.89</b>	<b>11,972.31</b>
2110 · Direct Deposit Liabilities	-6,750.64	0.00
220000 · Payroll Liabilities	7,112.84	5,310.45
<b>230000 · Sales Tax Payable</b>		
230001 · Online County/City Tax	43.66	5.55
230000 · Sales Tax Payable - Other	-271.05	4,689.24
<b>Total 230000 · Sales Tax Payable</b>	<b>-227.39</b>	<b>4,694.79</b>
240000 · Health Insurance Payable	1,733.76	0.00
252000 · Gift Certificates Outstanding	73.85	0.00
<b>Total Other Current Liabilities</b>	<b>41,436.31</b>	<b>49,477.55</b>

# Golden Spike Tower & Visitor Center 1-Balance Sheet vs. Last Year

As of July 31, 2022

Accrual Basis

	Jul 31, 22	Jul 31, 21
<b>Total Current Liabilities</b>	71,764.03	102,511.35
<b>Long Term Liabilities</b>		
250000 · Loans Payable		
251000 · USDA	1,424,268.94	1,634,993.90
<b>Total 250000 · Loans Payable</b>	1,424,268.94	1,634,993.90
<b>Total Long Term Liabilities</b>	1,424,268.94	1,634,993.90
<b>Total Liabilities</b>	1,496,032.97	1,737,505.25
<b>Equity</b>		
300000 · Opening Bal Equity	1,112,262.69	1,112,262.69
310000 · Retained Earnings	1,415,040.46	1,079,666.26
Net Income	86,124.30	169,939.25
<b>Total Equity</b>	2,613,427.45	2,361,868.20
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4,109,460.42</b>	<b>4,099,373.45</b>

# Golden Spike Tower & Visitor Center 1-Balance Sheet vs. Last Year

As of July 31, 2022

Accrual Basis

	\$ Change
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
100000 · Cash in Bank	-63,711.77
104000 · FNB-USDA Loan Repayment Reserve	68,418.68
<b>Total Checking/Savings</b>	4,706.91
<b>Accounts Receivable</b>	7,100.37
<b>Other Current Assets</b>	
110000 · Cash on Hand	0.00
115000 · Undeposited Funds	207.61
121000 · Inventory Asset	-10,043.45
123500 · Accrued Occupancy Tax Receivabl	8,115.53
<b>Total Other Current Assets</b>	-1,720.31
<b>Total Current Assets</b>	10,086.97
<b>Fixed Assets</b>	
150000 · Fixed Assets	
151000 · Building	0.00
152000 · Furniture & Fixtures	0.00
153000 · Equipment	0.00
154000 · Land	0.00
155000 · Parking Lot Improvements	0.00
<b>Total 150000 · Fixed Assets</b>	0.00
<b>Total Fixed Assets</b>	0.00
<b>Other Assets</b>	
161000 · Mid NE Community Foundation	0.00
<b>Total Other Assets</b>	0.00
<b>TOTAL ASSETS</b>	<b>10,086.97</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	-28,015.87
Credit Cards	5,309.79
<b>Other Current Liabilities</b>	
PPP Loan	0.00
210000 · Accrued Accounts Payable	
211000 · Accrued USDA Interest	0.00
212000 · Accrued Real Estate Taxes	21.58
<b>Total 210000 · Accrued Accounts Payable</b>	21.58
2110 · Direct Deposit Liabilities	-6,750.64
220000 · Payroll Liabilities	1,802.39
230000 · Sales Tax Payable	
230001 · Online County/City Tax	38.11
230000 · Sales Tax Payable - Other	-4,960.29
<b>Total 230000 · Sales Tax Payable</b>	-4,922.18
240000 · Health Insurance Payable	1,733.76
252000 · Gift Certificates Outstanding	73.85
<b>Total Other Current Liabilities</b>	-8,041.24

# Golden Spike Tower & Visitor Center 1-Balance Sheet vs. Last Year

As of July 31, 2022

Accrual Basis

	<u>\$ Change</u>
Total Current Liabilities	-30,747.32
Long Term Liabilities	
250000 · Loans Payable	
251000 · USDA	-210,724.96
Total 250000 · Loans Payable	-210,724.96
Total Long Term Liabilities	-210,724.96
Total Liabilities	-241,472.28
Equity	
300000 · Opening Bal Equity	0.00
310000 · Retained Earnings	335,374.20
Net Income	-83,814.95
Total Equity	251,559.25
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>10,086.97</u></b>

**Golden Spike Tower & Visitor Center**  
**02-A/P Aging Summary**  
As of July 31, 2022

	Current	1 - 30	> 30	TOTAL
Bible Supplies	2.50	0.00	0.00	2.50
Born Rail Product	0.00	0.00	-66.00	-66.00
Brooklyn Peddler	0.00	260.00	0.00	260.00
Ceaco	0.00	480.00	0.00	480.00
Charles Products, Inc	0.00	1,028.85	0.00	1,028.85
Crossroads Designs LLC	0.00	1,537.80	0.00	1,537.80
Demdaco	0.00	0.00	0.00	0.00
Dowdle Puzzle	0.00	0.00	-34.00	-34.00
Eagle Communications, Inc. North Platte	480.00	0.00	0.00	480.00
Faire	4,039.43	0.00	62.94	4,102.37
First National Bank Omaha	0.00	0.00	5,892.62	5,892.62
Gallopade	0.00	0.00	0.00	0.00
Golden Spike Tower	0.00	0.00	0.00	0.00
Husker Radio	375.00	0.00	0.00	375.00
Intuit	0.00	-27.82	0.00	-27.82
KNOP-TV/KIIT-TV/KNPL	600.00	0.00	0.00	600.00
Lawn Wizard	515.00	0.00	0.00	515.00
Lincoln County Treasurer	-4,319.39	0.00	0.00	-4,319.39
Maly Marketing	0.00	270.00	0.00	270.00
Menards	209.04	0.00	0.00	209.04
Morris Printing	152.70	0.00	0.00	152.70
Pin Source	0.00	1,659.00	0.00	1,659.00
Snell Services, Inc.	1,285.00	0.00	0.00	1,285.00
TKE Elevator	514.88	0.00	0.00	514.88
United Healthcare	0.00	0.00	0.00	0.00
Western Woods	0.00	0.00	-11.50	-11.50
What do you Meme	0.00	396.00	0.00	396.00
Whitetail Screen Print	5,779.50	0.00	0.00	5,779.50
WNTC Western Nebraska Tourism Coalition	100.00	0.00	0.00	100.00
<b>TOTAL</b>	<b>9,733.66</b>	<b>5,603.83</b>	<b>5,844.06</b>	<b>21,181.55</b>

8:25 PM

08/14/22

# Golden Spike Tower & Visitor Center

## 03-A/R Aging

As of July 31, 2022

---

	<u>Current</u>	<u>1 - 30</u>	<u>&gt; 30</u>	<u>TOTAL</u>
audit	0.00	0.00	0.00	0.00
NTC (Nebraska Tourism Commission)	0.00	0.00	7,121.25	7,121.25
University of Nebraska	0.00	0.00	1,241.90	1,241.90
West Nebraska Tourism Coalition	361.18	0.00	0.00	361.18
<b>TOTAL</b>	<b><u>361.18</u></b>	<b><u>0.00</u></b>	<b><u>8,363.15</u></b>	<b><u>8,724.33</u></b>

## Golden Spike Tower & Visitor Center 4-Profit & Loss (Month vs. Budget)

July 2022

Accrual Basis

	Jul 22	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
410000 · Admissions Income	27,949.58	38,000.00	-10,050.42
440000 · Vending	181.04	900.00	-718.96
460000 · Merchandise Sales	35,986.26	48,500.00	-12,513.74
460001 · Non Taxable Income			
430002 · Tour Meals	6,382.74		
467000 · Shipping and Delivery Income	10.00		
495000 · Occupancy Tax Proceeds	83,407.16	60,000.00	23,407.16
<b>Total 460001 · Non Taxable Income</b>	<b>89,799.90</b>	<b>60,000.00</b>	<b>29,799.90</b>
470000 · Special Event Income	2,490.00	0.00	2,490.00
<b>Total Income</b>	<b>156,406.78</b>	<b>147,400.00</b>	<b>9,006.78</b>
<b>Cost of Goods Sold</b>	<b>19,026.07</b>	<b>19,400.00</b>	<b>-373.93</b>
<b>Gross Profit</b>	<b>137,380.71</b>	<b>128,000.00</b>	<b>9,380.71</b>
<b>Expense</b>			
601000 · Bank Fees & Service Charges	2,131.20	3,400.00	-1,268.80
602000 · Contract Labor	350.00	375.00	-25.00
603000 · Dues & Subscriptions	512.95	0.00	512.95
604000 · Furniture & Equipment	110.76		
605000 · Insurance	1,268.34	4,400.00	-3,131.66
606800 · Marketing-Non Agency	3,395.03	0.00	3,395.03
607000 · Occupancy			
607200 · Licenses and Permits	80.00		
607400 · Labor & Maintenance			
607410 · Building	1,885.22		
607415 · Computer	443.28		
607421 · HV/AC	1,285.00		
607425 · Elevator	514.88		
607440 · Refuse Collection	238.02		
607445 · Janitorial Service	1,550.00		
607450 · Lawn/Outdoor Maintenance	5,246.73		
607463 · Security & Alarm System	59.41		
607470 · Telephone	449.40		
607400 · Labor & Maintenance - Other	340.00		
<b>Total 607400 · Labor &amp; Maintenance</b>	<b>12,011.94</b>		
607600 · Utilities	3,163.10		
607000 · Occupancy - Other	0.00	9,500.00	-9,500.00
<b>Total 607000 · Occupancy</b>	<b>15,255.04</b>	<b>9,500.00</b>	<b>5,755.04</b>
609000 · Operating Supplies	8,692.97	7,000.00	1,692.97
609100 · Events	1,913.41	0.00	1,913.41
610000 · Payroll Expense	30,768.49	32,500.00	-1,731.51
611000 · Travel	549.67	1,000.00	-450.33
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-207.34		
<b>Total 612000 · Miscellaneous Expense</b>	<b>-207.34</b>		
<b>Total Expense</b>	<b>64,740.52</b>	<b>58,175.00</b>	<b>6,565.52</b>
<b>Net Ordinary Income</b>	<b>72,640.19</b>	<b>69,825.00</b>	<b>2,815.19</b>



## Golden Spike Tower & Visitor Center 4-Profit & Loss (Month vs. Budget)

Accrual Basis

July 2022

	Jul 22	Budget	\$ Over Budget
<b>Other Income/Expense</b>			
<b>Other Income</b>			
<b>700000 · Other Income</b>			
<b>710000 · Contribution Income</b>			
711000 · Brick Sales	175.00	0.00	175.00
713000 · Restricted Contributions	33.35		
714000 · Unrestricted Contributions	587.65		
<b>Total 710000 · Contribution Income</b>	796.00	0.00	796.00
<b>726000 · Miscellaneous Income</b>	75.00		
802010 · Comp Passes	984.00		
<b>Total 700000 · Other Income</b>	1,855.00	0.00	1,855.00
<b>700100 · WNTC</b>			
700101 · WNTC Monthly Stipend	200.00		
700102 · WNTC Reimbursement	161.18		
<b>Total 700100 · WNTC</b>	361.18		
<b>Total Other Income</b>	2,216.18	0.00	2,216.18
<b>Other Expense</b>			
<b>800000 · Other Expenses</b>			
80200 · Comp Passes	984.00		
804000 · Interest Expense	4,889.76	5,400.00	-510.24
<b>Total 800000 · Other Expenses</b>	5,873.76	5,400.00	473.76
<b>Total Other Expense</b>	5,873.76	5,400.00	473.76
<b>Net Other Income</b>	-3,657.58	-5,400.00	1,742.42
<b>Net Income</b>	<b>68,982.61</b>	<b>64,425.00</b>	<b>4,557.61</b>

# Golden Spike Tower & Visitor Center 5-Profit & Loss (Month vs. Last Year)

July 2022

Accrual Basis

	Jul 22	Jul 21	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
410000 · Admissions Income	27,949.58	39,534.12	-11,584.54
440000 · Vending	181.04	454.97	-273.93
460000 · Merchandise Sales	35,986.26	46,625.56	-10,639.30
460001 · Non Taxable Income			
430002 · Tour Meals	6,382.74	1,730.66	4,652.08
467000 · Shipping and Delivery Income	10.00	67.79	-57.79
495000 · Occupancy Tax Proceeds	83,407.16	75,145.91	8,261.25
<b>Total 460001 · Non Taxable Income</b>	89,799.90	76,944.36	12,855.54
470000 · Special Event Income	2,490.00	4,815.00	-2,325.00
<b>Total Income</b>	156,406.78	168,374.01	-11,967.23
<b>Cost of Goods Sold</b>	19,026.07	24,109.61	-5,083.54
<b>Gross Profit</b>	137,380.71	144,264.40	-6,883.69
<b>Expense</b>			
601000 · Bank Fees & Service Charges	2,131.20	2,712.22	-581.02
602000 · Contract Labor	350.00	477.50	-127.50
603000 · Dues & Subscriptions	512.95	282.24	230.71
604000 · Furniture & Equipment	110.76	60.00	50.76
605000 · Insurance	1,268.34	1,319.79	-51.45
606800 · Marketing-Non Agency	3,395.03	7,087.85	-3,692.82
607000 · Occupancy	15,255.04	7,503.57	7,751.47
609000 · Operating Supplies	8,692.97	10,057.62	-1,364.65
609100 · Events	1,913.41	11,670.85	-9,757.44
610000 · Payroll Expense	30,768.49	26,525.31	4,243.18
611000 · Travel	549.67	2,303.00	-1,753.33
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-207.34	-0.28	-207.06
612000 · Miscellaneous Expense - Other	0.00	25.00	-25.00
<b>Total 612000 · Miscellaneous Expense</b>	-207.34	24.72	-232.06
<b>Total Expense</b>	64,740.52	70,024.67	-5,284.15
<b>Net Ordinary Income</b>	72,640.19	74,239.73	-1,599.54
<b>Other Income/Expense</b>			
<b>Other Income</b>			
700000 · Other Income			
710000 · Contribution Income			
711000 · Brick Sales	175.00	150.00	25.00
713000 · Restricted Contributions	33.35	133.42	-100.07
714000 · Unrestricted Contributions	587.65	749.15	-161.50
<b>Total 710000 · Contribution Income</b>	796.00	1,032.57	-236.57
726000 · Miscellaneous Income	75.00	125.64	-50.64
802010 · Comp Passes	984.00	0.00	984.00
<b>Total 700000 · Other Income</b>	1,855.00	1,158.21	696.79
700100 · WNTC			
700101 · WNTC Monthly Stipend	200.00	175.00	25.00
700102 · WNTC Reimbursement	161.18	207.06	-45.88

**Golden Spike Tower & Visitor Center**  
**5-Profit & Loss (Month vs. Last Year)**

July 2022

Accrual Basis

	Jul 22	Jul 21	\$ Change
<b>Total 700100 · WNTC</b>	361.18	382.06	-20.88
<b>Total Other Income</b>	2,216.18	1,540.27	675.91
<b>Other Expense</b>			
<b>800000 · Other Expenses</b>			
801000 · In-kind Contribution Exp-Vol	0.00	0.00	0.00
80200 · Comp Passes	984.00	0.00	984.00
802000 · Taxes-Real Estate	0.00	0.00	0.00
802200 · Taxes-Personal Property	0.00	0.00	0.00
804000 · Interest Expense	4,889.76	5,601.78	-712.02
<b>Total 800000 · Other Expenses</b>	5,873.76	5,601.78	271.98
<b>800100 · WNTC Expenses</b>			
800101 · WNTC Postage	0.00	266.66	-266.66
<b>Total 800100 · WNTC Expenses</b>	0.00	266.66	-266.66
<b>Total Other Expense</b>	5,873.76	5,868.44	5.32
<b>Net Other Income</b>	-3,657.58	-4,328.17	670.59
<b>Net Income</b>	<b>68,982.61</b>	<b>69,911.56</b>	<b>-928.95</b>

## Golden Spike Tower & Visitor Center 6-Profit & Loss (YTD vs. Budget)

Accrual Basis

January through July 2022

	Jan - Jul 22	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
410000 · Admissions Income	92,401.90	100,500.00	-8,098.10
440000 · Vending	1,079.63	2,270.00	-1,190.37
460000 · Merchandise Sales	123,104.87	142,000.00	-18,895.13
460001 · Non Taxable Income			
430002 · Tour Meals	10,392.78		
467000 · Shipping and Delivery Income	80.74		
495000 · Occupancy Tax Proceeds	297,769.81	212,000.00	85,769.81
<b>Total 460001 · Non Taxable Income</b>	<b>308,243.33</b>	<b>212,000.00</b>	<b>96,243.33</b>
470000 · Special Event Income	7,955.94	0.00	7,955.94
<b>Total Income</b>	<b>532,785.67</b>	<b>456,770.00</b>	<b>76,015.67</b>
<b>Cost of Goods Sold</b>	<b>75,550.15</b>	<b>58,300.00</b>	<b>17,250.15</b>
<b>Gross Profit</b>	<b>457,235.52</b>	<b>398,470.00</b>	<b>58,765.52</b>
<b>Expense</b>			
601000 · Bank Fees & Service Charges	7,399.31	8,160.00	-760.69
602000 · Contract Labor	8,487.19	2,575.00	5,912.19
603000 · Dues & Subscriptions	3,018.23	0.00	3,018.23
604000 · Furniture & Equipment	5,876.77		
605000 · Insurance	9,724.64	9,600.00	124.64
606800 · Marketing-Non Agency	46,346.14	0.00	46,346.14
607000 · Occupancy			
607100 · Equipment Rental	1,129.75		
607200 · Licenses and Permits	80.00		
607400 · Labor & Maintenance			
602810 · Brick Production	840.00		
607410 · Building	1,885.22		
607415 · Computer	10,121.24		
607420 · Electrical	2,394.89		
607421 · HV/AC	1,285.00		
607425 · Elevator	3,538.76		
607430 · Equipment	501.25		
607435 · Fire Equip Inspection	2,379.10		
607436 · Fire Equip Repairs	2,828.33		
607440 · Refuse Collection	1,520.13		
607445 · Janitorial Service	10,150.00		
607450 · Lawn/Outdoor Maintenance	14,002.01		
607455 · Pest Control	284.97		
607460 · Plumbing	512.78		
607463 · Security & Alarm System	427.87		
607470 · Telephone	449.40		
607480 · Misc. Labor & Maint.	140.55		
607400 · Labor & Maintenance - Other	340.00		
<b>Total 607400 · Labor &amp; Maintenance</b>	<b>53,601.50</b>		
607600 · Utilities	21,922.97		
607000 · Occupancy - Other	0.00	60,000.00	-60,000.00
<b>Total 607000 · Occupancy</b>	<b>76,734.22</b>	<b>60,000.00</b>	<b>16,734.22</b>
608000 · Office Expense	58.72		
609000 · Operating Supplies			
606880 · Guest Services	8,248.85		
6068801 · Volunteer Appreciation	5,403.29		
608100 · Postage & Shipping	2,333.36		

## Golden Spike Tower & Visitor Center 6-Profit & Loss (YTD vs. Budget)

Accrual Basis

January through July 2022

	Jan - Jul 22	Budget	\$ Over Budget
608150 · Bus Tours Expenses (No resale)	553.41		
609200 · Flags	1,460.19		
609300 · Gift Shop	2,248.35		
609350 · Janitorial	4,215.27		
609450 · Meeting (Staff only)	216.24		
609500 · Office	10,465.56		
609550 · Operating	3,822.10		
609600 · Shipping	140.20		
609650 · Software	3,304.87		
609700 · Ticket Office	1,643.40		
609850 · Event Rental Expenses	61.70		
609000 · Operating Supplies - Other	230.31	33,500.00	-33,269.69
<b>Total 609000 · Operating Supplies</b>	<b>44,347.10</b>	<b>33,500.00</b>	<b>10,847.10</b>
609100 · Events	8,993.49	0.00	8,993.49
610000 · Payroll Expense	135,731.50	122,500.00	13,231.50
611000 · Travel	12,326.34	8,125.00	4,201.34
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-671.71		
612400 · Reconciliation Discrepancies	-7.59		
612000 · Miscellaneous Expense - Other	110.70		
<b>Total 612000 · Miscellaneous Expense</b>	<b>-568.60</b>		
<b>Total Expense</b>	<b>358,475.05</b>	<b>244,460.00</b>	<b>114,015.05</b>
<b>Net Ordinary Income</b>	<b>98,760.47</b>	<b>154,010.00</b>	<b>-55,249.53</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
700000 · Other Income			
701000 · Interest Income	421.19	0.00	421.19
710000 · Contribution Income	2,680.47	0.00	2,680.47
723000 · Grant Funds	21,121.25	0.00	21,121.25
726000 · Miscellaneous Income	381.78		
801010 · In-Kind Volunteer Hours	10,720.40		
802010 · Comp Passes	1,733.00		
<b>Total 700000 · Other Income</b>	<b>37,058.09</b>	<b>0.00</b>	<b>37,058.09</b>
700100 · WNTC	3,008.99		
<b>Total Other Income</b>	<b>40,067.08</b>	<b>0.00</b>	<b>40,067.08</b>
<b>Other Expense</b>			
800000 · Other Expenses			
801000 · In-kind Contribution Exp-Vol	10,720.40		
80200 · Comp Passes	1,253.00		
802000 · Taxes-Real Estate	4,706.79	4,100.00	606.79
802200 · Taxes-Personal Property	114.18	300.00	-185.82
804000 · Interest Expense	35,831.84	38,200.00	-2,368.16
<b>Total 800000 · Other Expenses</b>	<b>52,626.21</b>	<b>42,600.00</b>	<b>10,026.21</b>
800100 · WNTC Expenses	77.04		
<b>Total Other Expense</b>	<b>52,703.25</b>	<b>42,600.00</b>	<b>10,103.25</b>
<b>Net Other Income</b>	<b>-12,636.17</b>	<b>-42,600.00</b>	<b>29,963.83</b>
<b>Net Income</b>	<b>86,124.30</b>	<b>111,410.00</b>	<b>-25,285.70</b>

## Golden Spike Tower & Visitor Center 7-Profit & Loss (YTD vs. Last Year)

Accrual Basis

January through July 2022

	Jan - Jul 22	Jan - Jul 21	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
410000 · Admissions Income	92,401.90	105,509.30	-13,107.40
440000 · Vending	1,079.63	1,188.05	-108.42
460000 · Merchandise Sales	123,104.87	136,795.12	-13,690.25
<b>460001 · Non Taxable Income</b>			
430002 · Tour Meals	10,392.78	2,430.66	7,962.12
467000 · Shipping and Delivery Income	80.74	514.26	-433.52
495000 · Occupancy Tax Proceeds	297,769.81	252,150.99	45,618.82
<b>Total 460001 · Non Taxable Income</b>	308,243.33	255,095.91	53,147.42
470000 · Special Event Income	7,955.94	8,765.00	-809.06
<b>Total Income</b>	532,785.67	507,353.38	25,432.29
<b>Cost of Goods Sold</b>	75,550.15	71,789.98	3,760.17
<b>Gross Profit</b>	457,235.52	435,563.40	21,672.12
<b>Expense</b>			
601000 · Bank Fees & Service Charges	7,399.31	7,550.34	-151.03
602000 · Contract Labor	8,487.19	2,562.50	5,924.69
603000 · Dues & Subscriptions	3,018.23	1,743.28	1,274.95
604000 · Furniture & Equipment	5,876.77	5,038.47	838.30
605000 · Insurance	9,724.64	9,023.45	701.19
606800 · Marketing-Non Agency	46,346.14	16,698.14	29,648.00
<b>607000 · Occupancy</b>			
607100 · Equipment Rental	1,129.75	1,355.70	-225.95
607200 · Licenses and Permits	80.00	37.00	43.00
<b>607400 · Labor &amp; Maintenance</b>			
602810 · Brick Production	840.00	0.00	840.00
607410 · Building	1,885.22	2,581.44	-696.22
607413 · Live Cam	0.00	1,149.35	-1,149.35
607415 · Computer	10,121.24	6,640.65	3,480.59
607420 · Electrical	2,394.89	3,168.80	-773.91
607421 · HV/AC	1,285.00	207.01	1,077.99
607425 · Elevator	3,538.76	4,562.14	-1,023.38
607430 · Equipment	501.25	308.80	192.45
607435 · Fire Equip Inspection	2,379.10	2,164.86	214.24
607436 · Fire Equip Repairs	2,828.33	105.50	2,722.83
607440 · Refuse Collection	1,520.13	1,905.23	-385.10
607445 · Janitorial Service	10,150.00	10,443.53	-293.53
607450 · Lawn/Outdoor Maintenance	14,002.01	8,050.16	5,951.85
607455 · Pest Control	284.97	402.00	-117.03
607460 · Plumbing	512.78	261.10	251.68
607463 · Security & Alarm System	427.87	477.11	-49.24
607470 · Telephone	449.40	0.00	449.40
607480 · Misc. Labor & Maint.	140.55	8.00	132.55
607400 · Labor & Maintenance - Other	340.00	230.00	110.00
<b>Total 607400 · Labor &amp; Maintenance</b>	53,601.50	42,665.68	10,935.82
607600 · Utilities	21,922.97	19,700.44	2,222.53
<b>Total 607000 · Occupancy</b>	76,734.22	63,758.82	12,975.40
608000 · Office Expense	58.72	0.00	58.72
<b>609000 · Operating Supplies</b>			
606880 · Guest Services	8,248.85	4,670.74	3,578.11
6068801 · Volunteer Appreciation	5,403.29	2,204.28	3,199.01
608100 · Postage & Shipping	2,333.36	755.60	1,577.76
608150 · Bus Tours Expenses (No resale)	553.41	537.05	16.36

## Golden Spike Tower & Visitor Center 7-Profit & Loss (YTD vs. Last Year)

Accrual Basis

January through July 2022

	Jan - Jul 22	Jan - Jul 21	\$ Change
609200 · Flags	1,460.19	1,097.81	362.38
609300 · Gift Shop	2,248.35	2,937.05	-688.70
609350 · Janitorial	4,215.27	3,216.63	998.64
609400 · Marketing	0.00	131.83	-131.83
609450 · Meeting (Staff only)	216.24	0.00	216.24
609500 · Office	10,465.56	4,844.74	5,620.82
609550 · Operating	3,822.10	4,654.96	-832.86
609600 · Shipping	140.20	89.03	51.17
609650 · Software	3,304.87	2,059.51	1,245.36
609700 · Ticket Office	1,643.40	0.00	1,643.40
609850 · Event Rental Expenses	61.70	0.00	61.70
609000 · Operating Supplies - Other	230.31	0.00	230.31
<b>Total 609000 · Operating Supplies</b>	<b>44,347.10</b>	<b>27,199.23</b>	<b>17,147.87</b>
609100 · Events	8,993.49	13,844.57	-4,851.08
610000 · Payroll Expense	135,731.50	108,058.18	27,673.32
611000 · Travel	12,326.34	4,112.69	8,213.65
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-671.71	-2.65	-669.06
612400 · Reconciliation Discrepancies	-7.59	173.33	-180.92
612000 · Miscellaneous Expense - Other	110.70	25.00	85.70
<b>Total 612000 · Miscellaneous Expense</b>	<b>-568.60</b>	<b>195.68</b>	<b>-764.28</b>
613000 · Grant Expenses (Non Marketing)	0.00	495.00	-495.00
<b>Total Expense</b>	<b>358,475.05</b>	<b>260,280.35</b>	<b>98,194.70</b>
<b>Net Ordinary Income</b>	<b>98,760.47</b>	<b>175,283.05</b>	<b>-76,522.58</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
700000 · Other Income			
701000 · Interest Income	421.19	1,392.62	-971.43
710000 · Contribution Income	2,680.47	3,464.61	-784.14
723000 · Grant Funds	21,121.25	32,619.00	-11,497.75
726000 · Miscellaneous Income	381.78	1,979.81	-1,598.03
801010 · In-Kind Volunteer Hours	10,720.40	11,293.50	-573.10
802010 · Comp Passes	1,733.00	665.00	1,068.00
<b>Total 700000 · Other Income</b>	<b>37,058.09</b>	<b>51,414.54</b>	<b>-14,356.45</b>
700100 · WNTC	3,008.99	382.06	2,626.93
<b>Total Other Income</b>	<b>40,067.08</b>	<b>51,796.60</b>	<b>-11,729.52</b>
<b>Other Expense</b>			
800000 · Other Expenses			
801000 · In-kind Contribution Exp-Vol	10,720.40	11,293.50	-573.10
80200 · Comp Passes	1,253.00	665.00	588.00
802000 · Taxes-Real Estate	4,706.79	3,985.34	721.45
802200 · Taxes-Personal Property	114.18	117.75	-3.57
804000 · Interest Expense	35,831.84	40,812.15	-4,980.31
<b>Total 800000 · Other Expenses</b>	<b>52,626.21</b>	<b>56,873.74</b>	<b>-4,247.53</b>
800100 · WNTC Expenses	77.04	266.66	-189.62
<b>Total Other Expense</b>	<b>52,703.25</b>	<b>57,140.40</b>	<b>-4,437.15</b>
<b>Net Other Income</b>	<b>-12,636.17</b>	<b>-5,343.80</b>	<b>-7,292.37</b>
<b>Net Income</b>	<b>86,124.30</b>	<b>169,939.25</b>	<b>-83,814.95</b>