

Golden Spike Tower & Visitor Center

1-Balance Sheet vs. Last Year

Accrual Basis

As of June 30, 2022

	Jun 30, 22	Jun 30, 21	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
100000 · Cash in Bank	138,186.53	159,015.77	-20,829.24
104000 · FNB-USDA Loan Repayment Reserve	230,146.00	161,727.32	68,418.68
Total Checking/Savings	368,332.53	320,743.09	47,589.44
Accounts Receivable	7,873.93	0.00	7,873.93
Other Current Assets			
110000 · Cash on Hand	1,000.00	1,000.00	0.00
115000 · Undeposited Funds	-29.00	0.00	-29.00
121000 · Inventory Asset	65,145.03	73,498.77	-8,353.74
123500 · Accrued Occupancy Tax Receivabl	55,996.86	48,525.98	7,470.88
Total Other Current Assets	122,112.89	123,024.75	-911.86
Total Current Assets	498,319.35	443,767.84	54,551.51
Fixed Assets			
150000 · Fixed Assets			
151000 · Building	2,828,173.59	2,828,173.59	0.00
152000 · Furniture & Fixtures	63,048.86	63,048.86	0.00
153000 · Equipment	370,293.13	370,293.13	0.00
154000 · Land	289,259.10	289,259.10	0.00
155000 · Parking Lot Improvements	11,375.00	11,375.00	0.00
Total 150000 · Fixed Assets	3,562,149.68	3,562,149.68	0.00
Total Fixed Assets	3,562,149.68	3,562,149.68	0.00
Other Assets			
161000 · Mid NE Community Foundation	6,415.22	6,415.22	0.00
Total Other Assets	6,415.22	6,415.22	0.00
TOTAL ASSETS	4,066,884.25	4,012,332.74	54,551.51
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable	-9,110.12	-26,686.30	17,576.18
Credit Cards	4,806.83	16,776.37	-11,969.54
Other Current Liabilities			
PPP Loan	27,500.00	27,500.00	0.00
210000 · Accrued Accounts Payable	11,993.89	11,972.31	21.58
2110 · Direct Deposit Liabilities	-13,406.78	0.00	-13,406.78
220000 · Payroll Liabilities	4,952.57	3,791.99	1,160.58
230000 · Sales Tax Payable	-233.83	3,853.32	-4,087.15
240000 · Health Insurance Payable	866.88	0.00	866.88
252000 · Gift Certificates Outstanding	87.87	0.00	87.87
Total Other Current Liabilities	31,760.60	47,117.62	-15,357.02
Total Current Liabilities	27,457.31	37,207.69	-9,750.38
Long Term Liabilities			
250000 · Loans Payable	1,442,232.48	1,652,245.42	-210,012.94
Total Long Term Liabilities	1,442,232.48	1,652,245.42	-210,012.94
Total Liabilities	1,469,689.79	1,689,453.11	-219,763.32

Golden Spike Tower & Visitor Center 1-Balance Sheet vs. Last Year

Accrual Basis

As of June 30, 2022

	Jun 30, 22	Jun 30, 21	\$ Change
Equity			
300000 · Opening Bal Equity	1,112,262.69	1,112,262.69	0.00
310000 · Retained Earnings	1,458,047.25	1,107,344.10	350,703.15
Net Income	26,884.52	103,272.84	-76,388.32
Total Equity	2,597,194.46	2,322,879.63	274,314.83
TOTAL LIABILITIES & EQUITY	4,066,884.25	4,012,332.74	54,551.51

Golden Spike Tower & Visitor Center

02-A/P Aging Summary

As of June 30, 2022

	Current	1 - 30	> 30	TOTAL
A-Trains/Railway Productions	1,146.73	0.00	0.00	1,146.73
AAA-Hour Media	2,372.00	0.00	0.00	2,372.00
ABC Recycling	0.00	0.00	-270.00	-270.00
Ace Hardware	18.29	0.00	-192.91	-174.62
ADT Security	59.41	0.00	-56.20	3.21
American Bus Association	0.00	0.00	-548.00	-548.00
American Life	222.00	0.00	0.00	222.00
Anchor Point Services, LLC	0.00	0.00	-900.00	-900.00
Baker's Chocolate	188.00	0.00	0.00	188.00
Black Goose Art and Design	0.00	0.00	-1,000.00	-1,000.00
Bluffs Facility Solutions	81.41	0.00	-38.05	43.36
Born Rail Product	0.00	0.00	-66.00	-66.00
Catstudio	321.86	0.00	0.00	321.86
Charles Products, Inc	2,632.20	0.00	0.00	2,632.20
Cohagen Transfer and Storage Inc.	80.00	0.00	0.00	80.00
Cummins Central Power, LLC	0.00	0.00	-923.11	-923.11
Demdaco	0.00	0.00	0.00	0.00
Dowdle Puzzle	0.00	0.00	-34.00	-34.00
Eagle Communications, Inc. North Platte	0.00	0.00	-200.00	-200.00
Eakes Office Supplies	225.95	0.00	-681.06	-455.11
ECCA Control	40.00	0.00	0.00	40.00
Eldon Walters.	0.00	0.00	-130.00	-130.00
Faire	2,263.41	62.94	-19.99	2,306.36
First National Bank Omaha	0.00	5,892.62	-8,882.07	-2,989.45
Fresh Ideas	730.60	0.00	0.00	730.60
Fun Jumpz	0.00	0.00	-674.00	-674.00
Gallopage	0.00	0.00	0.00	0.00
Garden Glove, Inc.	784.04	0.00	0.00	784.04
Godfather's Pizza	0.00	0.00	-116.69	-116.69
Golden Spike Tower	0.00	0.00	0.00	0.00
Hachette	521.40	0.00	0.00	521.40
Heartland Security	0.00	0.00	-1,412.40	-1,412.40
Hub International Mountain States Limiter	1,268.34	0.00	0.00	1,268.34
Husker Radio	375.00	0.00	0.00	375.00
Ideal Linen Supply	137.12	0.00	0.00	137.12
Ingram Book Co.	187.15	0.00	0.00	187.15
Intuit	14.98	0.00	14.98	29.96
Jeanie's Suckers	0.00	31.25	0.00	31.25
Jorgensons' Lawn Service	376.60	0.00	0.00	376.60
Kalmbach Publishing Co.	827.58	0.00	-633.60	193.98
Kirsten R. Parker	733.44	0.00	0.17	733.61
KNOP-TV/KIIT-TV/KNPL	1,095.00	0.00	0.00	1,095.00
Lamar	0.00	0.00	-1,287.50	-1,287.50
Lawn Wizard	690.00	0.00	0.00	690.00
Lincoln County Historical Museum	72.00	0.00	0.00	72.00
Lingo Communications	0.00	0.00	-1,225.92	-1,225.92
Master Toys and Novelties, INC.	1,225.00	0.00	0.00	1,225.00
Menards	141.02	234.90	0.00	375.92
Meyer Creative	0.00	0.00	-32.90	-32.90
Mid Nebraska Foundation	0.00	0.00	-200.00	-200.00
Mid Plains Food & Lodging Event Catering	1,486.32	0.00	0.00	1,486.32
Municipal Light & Water	0.00	2,409.00	0.00	2,409.00
Museum Store Association	155.00	0.00	0.00	155.00
Museum Store Products	409.24	0.00	0.00	409.24
NARVRE Unit 14	0.00	0.00	-110.00	-110.00
Navigator Motorcoaches, Inc.	2,715.00	0.00	0.00	2,715.00
NE Safety & Fire Equipment, Inc	0.00	0.00	-936.84	-936.84
NE West-Central Division	0.00	0.00	-50.00	-50.00
NETA Nebraska Travel Assn	350.00	0.00	0.00	350.00
North Platte Area Chamber of Commerce	275.00	0.00	-180.00	95.00
North Platte Bulletin	375.00	0.00	0.00	375.00
North Platte Convention & Visit	79.20	0.00	0.00	79.20
North Platte Janitorial	1,550.00	0.00	-4,101.54	-2,551.54
North Platte/Lincoln County CVB	0.00	0.00	-39.99	-39.99
Northwestern Energy	36.83	0.00	-195.06	-158.23
Orbitcom, Inc.	0.00	0.00	-266.06	-266.06
Pam Rickett	0.00	0.00	-19.88	-19.88

Golden Spike Tower & Visitor Center
02-A/P Aging Summary
As of June 30, 2022

	Current	1 - 30	> 30	TOTAL
Presto X	0.00	0.00	-183.86	-183.86
Pro Printing & Graphics	0.00	0.00	-2,884.75	-2,884.75
Rod Christmann Electric Solution	0.00	0.00	-1,046.48	-1,046.48
Rosenberg Insurance	0.00	0.00	-534.00	-534.00
Rotary Club of North Platte, NE	0.00	0.00	-175.00	-175.00
SirkDot Innovations Inc	0.00	0.00	-628.25	-628.25
Snell Services, Inc.	1,829.32	0.00	-1,260.56	568.76
TKE Elevator	514.88	0.00	-956.97	-442.09
Trail Blazers Baseball	0.00	0.00	-7,576.96	-7,576.96
Union Pacific	0.00	0.00	-300.00	-300.00
United Healthcare	0.00	0.00	-2,755.40	-2,755.40
US Cellular	0.00	30.00	0.00	30.00
Waldinger Corporation	512.78	0.00	0.00	512.78
Western Woods	0.00	0.00	-11.50	-11.50
White River Productions, Inc	0.00	0.00	-180.00	-180.00
Whitetail Screen Print	2,940.00	0.00	0.00	2,940.00
Wirelessnet LLC	0.00	150.00	-155.00	-5.00
WOW Toyz	417.00	0.00	0.00	417.00
TOTAL	32,476.10	8,810.71	-44,057.35	-2,770.54

7:05 PM

07/09/22

Golden Spike Tower & Visitor Center

03-A/R Aging

As of June 30, 2022

	<u>Current</u>	<u>1 - 30</u>	<u>> 30</u>	<u>TOTAL</u>
audit	0.00	0.00	0.00	0.00
NTC (Nebraska Tourism Commission)	7,121.25	0.00	0.00	7,121.25
West Nebraska Tourism Coalition	752.68	0.00	0.00	752.68
TOTAL	<u>7,873.93</u>	<u>0.00</u>	<u>0.00</u>	<u>7,873.93</u>

Golden Spike Tower & Visitor Center 4-Profit & Loss (Month vs. Budget)

June 2022

Accrual Basis

	Jun 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
410000 · Admissions Income	26,551.16	31,000.00	-4,448.84
440000 · Vending	241.00	600.00	-359.00
460000 · Merchandise Sales	31,793.75	37,000.00	-5,206.25
460001 · Non Taxable Income			
430002 · Tour Meals	465.00		
467000 · Shipping and Delivery Income	30.67		
495000 · Occupancy Tax Proceeds	56,142.58	40,000.00	16,142.58
Total 460001 · Non Taxable Income	56,638.25	40,000.00	16,638.25
470000 · Special Event Income	919.99	0.00	919.99
Total Income	116,144.15	108,600.00	7,544.15
Cost of Goods Sold	22,242.04	15,500.00	6,742.04
Gross Profit	93,902.11	93,100.00	802.11
Expense			
601000 · Bank Fees & Service Charges	1,929.58	2,000.00	-70.42
602000 · Contract Labor	350.00	375.00	-25.00
603000 · Dues & Subscriptions	830.52	0.00	830.52
605000 · Insurance	1,268.34	0.00	1,268.34
606800 · Marketing-Non Agency	9,289.72	0.00	9,289.72
607000 · Occupancy			
607400 · Labor & Maintenance			
602810 · Brick Production	-84.00		
607415 · Computer	993.15		
607420 · Electrical	2,161.10		
607425 · Elevator	514.88		
607435 · Fire Equip Inspection	1,431.71		
607436 · Fire Equip Repairs	58.95		
607440 · Refuse Collection	225.78		
607445 · Janitorial Service	1,550.00		
607450 · Lawn/Outdoor Maintenance	4,461.02		
607460 · Plumbing	512.78		
607463 · Security & Alarm System	59.41		
Total 607400 · Labor & Maintenance	11,884.78		
607600 · Utilities	5,074.31		
607000 · Occupancy - Other	0.00	9,500.00	-9,500.00
Total 607000 · Occupancy	16,959.09	9,500.00	7,459.09
608000 · Office Expense	58.72		
609000 · Operating Supplies			
606880 · Guest Services	720.72		
6068801 · Volunteer Appreciation	524.15		
608100 · Postage & Shipping	358.64		
608150 · Bus Tours Expenses (No resale)	33.93		
609300 · Gift Shop	123.08		
609350 · Janitorial	471.90		
609450 · Meeting (Staff only)	203.28		
609500 · Office	475.57		
609550 · Operating	284.21		
609600 · Shipping	89.86		
609650 · Software	1,355.87		
609700 · Ticket Office	349.30		
609000 · Operating Supplies - Other	0.00	3,800.00	-3,800.00

Golden Spike Tower & Visitor Center 4-Profit & Loss (Month vs. Budget)

June 2022

Accrual Basis

	Jun 22	Budget	\$ Over Budget
Total 609000 · Operating Supplies	4,990.51	3,800.00	1,190.51
609100 · Events	2,806.30	0.00	2,806.30
610000 · Payroll Expense	22,570.07	18,000.00	4,570.07
611000 · Travel	314.00	75.00	239.00
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-43.81		
Total 612000 · Miscellaneous Expense	-43.81		
Total Expense	61,323.04	33,750.00	27,573.04
Net Ordinary Income	32,579.07	59,350.00	-26,770.93
Other Income/Expense			
Other Income			
700000 · Other Income			
701000 · Interest Income	42.75	0.00	42.75
710000 · Contribution Income			
711000 · Brick Sales	150.00	0.00	150.00
713000 · Restricted Contributions	69.92		
714000 · Unrestricted Contributions	859.00		
Total 710000 · Contribution Income	1,078.92	0.00	1,078.92
726000 · Miscellaneous Income	75.00		
801010 · In-Kind Volunteer Hours	4,360.00		
802010 · Comp Passes	480.00		
Total 700000 · Other Income	6,036.67	0.00	6,036.67
700100 · WNTC			
700101 · WNTC Monthly Stipend	175.00		
700102 · WNTC Reimbursement	248.40		
Total 700100 · WNTC	423.40		
Total Other Income	6,460.07	0.00	6,460.07
Other Expense			
800000 · Other Expenses			
801000 · In-kind Contribution Exp-Vol	4,360.00		
802000 · Taxes-Real Estate	480.00	0.00	480.00
804000 · Interest Expense	5,114.91	5,450.00	-335.09
Total 800000 · Other Expenses	9,954.91	5,450.00	4,504.91
Total Other Expense	9,954.91	5,450.00	4,504.91
Net Other Income	-3,494.84	-5,450.00	1,955.16
Net Income	29,084.23	53,900.00	-24,815.77

Golden Spike Tower & Visitor Center 5-Profit & Loss (Month vs. Last Year)

June 2022

Accrual Basis

	Jun 22	Jun 21	\$ Change
Ordinary Income/Expense			
Income			
410000 · Admissions Income	26,551.16	31,818.69	-5,267.53
440000 · Vending	241.00	334.27	-93.27
460000 · Merchandise Sales	31,793.75	36,425.32	-4,631.57
460001 · Non Taxable Income	56,638.25	48,693.95	7,944.30
470000 · Special Event Income	919.99	1,625.00	-705.01
Total Income	116,144.15	118,897.23	-2,753.08
Cost of Goods Sold	22,242.04	16,443.52	5,798.52
Gross Profit	93,902.11	102,453.71	-8,551.60
Expense			
601000 · Bank Fees & Service Charges	1,929.58	2,139.52	-209.94
602000 · Contract Labor	350.00	350.00	0.00
603000 · Dues & Subscriptions	830.52	300.54	529.98
604000 · Furniture & Equipment	0.00	41.58	-41.58
605000 · Insurance	1,268.34	1,319.79	-51.45
606800 · Marketing-Non Agency	9,289.72	2,209.26	7,080.46
607000 · Occupancy	16,959.09	10,648.66	6,310.43
608000 · Office Expense	58.72	0.00	58.72
609000 · Operating Supplies	4,990.51	4,062.29	928.22
609100 · Events	2,806.30	187.52	2,618.78
610000 · Payroll Expense	22,570.07	17,175.96	5,394.11
611000 · Travel	314.00	1,070.34	-756.34
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-43.81	-0.90	-42.91
Total 612000 · Miscellaneous Expense	-43.81	-0.90	-42.91
Total Expense	61,323.04	39,504.56	21,818.48
Net Ordinary Income	32,579.07	62,949.15	-30,370.08
Other Income/Expense			
Other Income			
700000 · Other Income			
701000 · Interest Income	42.75	0.00	42.75
710000 · Contribution Income	1,078.92	726.24	352.68
726000 · Miscellaneous Income	75.00	78.76	-3.76
801010 · In-Kind Volunteer Hours	4,360.00	2,902.40	1,457.60
802010 · Comp Passes	480.00	539.00	-59.00
Total 700000 · Other Income	6,036.67	4,246.40	1,790.27
700100 · WNTC			
700101 · WNTC Monthly Stipend	175.00	0.00	175.00
700102 · WNTC Reimbursement	248.40	0.00	248.40
Total 700100 · WNTC	423.40	0.00	423.40
Total Other Income	6,460.07	4,246.40	2,213.67
Other Expense			
800000 · Other Expenses			
801000 · In-kind Contribution Exp-Vol	4,360.00	2,902.40	1,457.60
802000 · Comp Passes	0.00	539.00	-539.00

Golden Spike Tower & Visitor Center
5-Profit & Loss (Month vs. Last Year)

Accrual Basis

June 2022

	Jun 22	Jun 21	\$ Change
802000 · Taxes-Real Estate	480.00	0.00	480.00
804000 · Interest Expense	5,114.91	5,848.11	-733.20
Total 800000 · Other Expenses	9,954.91	9,289.51	665.40
Total Other Expense	9,954.91	9,289.51	665.40
Net Other Income	-3,494.84	-5,043.11	1,548.27
Net Income	29,084.23	57,906.04	-28,821.81

Golden Spike Tower & Visitor Center 6-Profit & Loss (YTD vs. Budget)

Accrual Basis

January through June 2022

	Jan - Jun 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
410000 · Admissions Income	64,452.32	62,500.00	1,952.32
440000 · Vending	898.59	1,370.00	-471.41
460000 · Merchandise Sales	87,118.61	93,500.00	-6,381.39
460001 · Non Taxable Income			
430002 · Tour Meals	4,010.04		
467000 · Shipping and Delivery Income	80.74		
495000 · Occupancy Tax Proceeds	214,362.65	152,000.00	62,362.65
Total 460001 · Non Taxable Income	218,453.43	152,000.00	66,453.43
470000 · Special Event Income			
474000 · Merchandise	610.94		
475000 · Special Event Sponsors & Grants	4,855.00		
Total 470000 · Special Event Income	5,465.94	0.00	5,465.94
Total Income	376,388.89	309,370.00	67,018.89
Cost of Goods Sold	57,396.53	38,900.00	18,496.53
Gross Profit	318,992.36	270,470.00	48,522.36
Expense			
601000 · Bank Fees & Service Charges	5,268.11	4,760.00	508.11
602000 · Contract Labor	8,137.19	2,200.00	5,937.19
603000 · Dues & Subscriptions	2,452.85	0.00	2,452.85
604000 · Furniture & Equipment	4,555.39		
605000 · Insurance	8,456.30	5,200.00	3,256.30
606800 · Marketing-Non Agency	40,257.11	0.00	40,257.11
607000 · Occupancy			
607100 · Equipment Rental	1,129.75		
607400 · Labor & Maintenance			
602810 · Brick Production	840.00		
607415 · Computer	5,189.48		
607420 · Electrical	2,394.89		
607425 · Elevator	3,007.53		
607430 · Equipment	501.25		
607435 · Fire Equip Inspection	2,379.10		
607436 · Fire Equip Repairs	2,828.33		
607440 · Refuse Collection	1,282.11		
607445 · Janitorial Service	8,600.00		
607450 · Lawn/Outdoor Maintenance	8,778.45		
607455 · Pest Control	215.97		
607460 · Plumbing	512.78		
607463 · Security & Alarm System	368.46		
607480 · Misc. Labor & Maint.	140.55		
Total 607400 · Labor & Maintenance	37,038.90		
607600 · Utilities	18,394.78		
607000 · Occupancy - Other	0.00	50,500.00	-50,500.00
Total 607000 · Occupancy	56,563.43	50,500.00	6,063.43
608000 · Office Expense	58.72		
609000 · Operating Supplies			
606880 · Guest Services	6,121.78		
6068801 · Volunteer Appreciation	5,272.97		
608100 · Postage & Shipping	1,933.45		

Golden Spike Tower & Visitor Center 6-Profit & Loss (YTD vs. Budget)

Accrual Basis

January through June 2022

	Jan - Jun 22	Budget	\$ Over Budget
608150 · Bus Tours Expenses (No resale)	267.77		
609200 · Flags	1,460.19		
609300 · Gift Shop	1,499.52		
609350 · Janitorial	3,050.25		
609450 · Meeting (Staff only)	216.24		
609500 · Office	6,436.55		
609550 · Operating	3,595.10		
609600 · Shipping	140.20		
609650 · Software	3,606.67		
609700 · Ticket Office	349.30		
609850 · Event Rental Expenses	61.70		
609000 · Operating Supplies - Other	21.27	26,500.00	-26,478.73
Total 609000 · Operating Supplies	34,032.96	26,500.00	7,532.96
609100 · Events	7,080.08	0.00	7,080.08
610000 · Payroll Expense	104,962.40	90,000.00	14,962.40
611000 · Travel	11,776.67	7,125.00	4,651.67
612000 · Miscellaneous Expense			
612100 · Cash Drawer over/under	-464.37		
612400 · Reconciliation Discrepancies	-7.59		
Total 612000 · Miscellaneous Expense	-471.96		
Total Expense	283,129.25	186,285.00	96,844.25
Net Ordinary Income	35,863.11	84,185.00	-48,321.89
Other Income/Expense			
Other Income			
700000 · Other Income			
701000 · Interest Income	421.19	0.00	421.19
710000 · Contribution Income			
711000 · Brick Sales	300.00	0.00	300.00
713000 · Restricted Contributions	129.87		
714000 · Unrestricted Contributions	1,454.60		
Total 710000 · Contribution Income	1,884.47	0.00	1,884.47
723000 · Grant Funds	21,121.25	0.00	21,121.25
726000 · Miscellaneous Income	306.78		
801010 · In-Kind Volunteer Hours	10,720.40		
802010 · Comp Passes	749.00		
Total 700000 · Other Income	35,203.09	0.00	35,203.09
700100 · WNTC	2,647.81		
Total Other Income	37,850.90	0.00	37,850.90
Other Expense			
800000 · Other Expenses			
801000 · In-kind Contribution Exp-Vol	10,720.40		
80200 · Comp Passes	269.00		
802000 · Taxes-Real Estate	4,706.79	4,100.00	606.79
802200 · Taxes-Personal Property	114.18	300.00	-185.82
804000 · Interest Expense	30,942.08	32,800.00	-1,857.92
Total 800000 · Other Expenses	46,752.45	37,200.00	9,552.45
800100 · WNTC Expenses	77.04		
Total Other Expense	46,829.49	37,200.00	9,629.49
Net Other Income	-8,978.59	-37,200.00	28,221.41
Net Income	26,884.52	46,985.00	-20,100.48

Golden Spike Tower & Visitor Center 7-Profit & Loss (YTD vs. Last Year)

Accrual Basis

January through June 2022

	Jan - Jun 22	Jan - Jun 21	\$ Change
Ordinary Income/Expense			
Income			
410000 · Admissions Income	64,452.32	65,975.18	-1,522.86
440000 · Vending	898.59	733.08	165.51
460000 · Merchandise Sales	87,118.61	90,169.56	-3,050.95
460001 · Non Taxable Income	218,453.43	178,151.55	40,301.88
470000 · Special Event Income	5,465.94	3,950.00	1,515.94
Total Income	<u>376,388.89</u>	<u>338,979.37</u>	<u>37,409.52</u>
Cost of Goods Sold	<u>57,396.53</u>	<u>47,563.68</u>	<u>9,832.85</u>
Gross Profit	318,992.36	291,415.69	27,576.67
Expense			
601000 · Bank Fees & Service Charges	5,268.11	4,838.12	429.99
602000 · Contract Labor	8,137.19	2,085.00	6,052.19
603000 · Dues & Subscriptions	2,452.85	1,421.06	1,031.79
604000 · Furniture & Equipment	4,555.39	4,978.47	-423.08
605000 · Insurance	8,456.30	7,703.66	752.64
606800 · Marketing-Non Agency	40,257.11	9,610.29	30,646.82
607000 · Occupancy	56,563.43	55,922.17	641.26
608000 · Office Expense	58.72	0.00	58.72
609000 · Operating Supplies	34,032.96	17,141.61	16,891.35
609100 · Events	7,080.08	2,173.72	4,906.36
610000 · Payroll Expense	104,962.40	78,777.47	26,184.93
611000 · Travel	11,776.67	1,809.69	9,966.98
612000 · Miscellaneous Expense	-471.96	170.96	-642.92
613000 · Grant Expenses (Non Marketing)	0.00	495.00	-495.00
Total Expense	<u>283,129.25</u>	<u>187,127.22</u>	<u>96,002.03</u>
Net Ordinary Income	35,863.11	104,288.47	-68,425.36
Other Income/Expense			
Other Income			
700000 · Other Income	35,203.09	50,256.33	-15,053.24
700100 · WNTC	2,647.81	0.00	2,647.81
Total Other Income	<u>37,850.90</u>	<u>50,256.33</u>	<u>-12,405.43</u>
Other Expense			
800000 · Other Expenses	46,752.45	51,271.96	-4,519.51
800100 · WNTC Expenses	77.04	0.00	77.04
Total Other Expense	<u>46,829.49</u>	<u>51,271.96</u>	<u>-4,442.47</u>
Net Other Income	<u>-8,978.59</u>	<u>-1,015.63</u>	<u>-7,962.96</u>
Net Income	<u><u>26,884.52</u></u>	<u><u>103,272.84</u></u>	<u><u>-76,388.32</u></u>